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***Building a Client Base and Intake Procedures***

1. Referring a Case to a Team- Who and How? Intake and screening.

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1. Who is your target client? What are the challenges of this population? (Resources, location, capacity, DEI, remote or not?)

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1. How do you make the connections between client and team?

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1. Marketing plan – social media, court connections, attorney and MHP and FP, other resources to include?

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1. Community organization to include as partners for referrals?

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1. Roadblocks to building a client base? Other attorneys, court structures, time, energy and

money?

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1. Growing and maintaining the connections?

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1. Closing the case – who and how in court and financially?

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