

Bridging the Globe

Linking the Collaborative Community

12th Annual Networking and Educational Forum

San Francisco • Oct. 27-30, 2011

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■ MESSAGE FROM THE PRESIDENT

Bridging the Globe

Linking the Collaborative Community



IACP celebrates its 12th Annual Forum “Bridging the Globe – Linking the Collaborative Community” in the one of a kind, wonderful city of San Francisco, California. Not only is San Francisco the iconic home of the Golden Gate Bridge, Haight-Ashbury, cable cars, Alcatraz, and Nob Hill, the Bay area is the birthplace of IACP! It is so exciting to welcome our diverse world of Collaborative practitioners home to one of the most diverse and exciting cities in the world!

IACP has lined up a Forum schedule designed to help you find just what you and your Collaborative colleagues most need to advance your Collaborative Practice. You will find plenary sessions, pre forums and workshop programming designed to energize you and your practice, enhance your creativity, and hone your practice skills. You will find programs, workshops, and chat rooms designed to support and expand your practice groups, your team work skills and expand your understanding of how this process works and how you can work in this process.

The Forum is the place to connect and reconnect with Collaborative colleagues. It is the place to learn new skills and be energized. It is the place to celebrate the richness of our diverse cultures, diverse skills and diverse backgrounds, and the magnificence of our coming together to make the option of Collaborative Practice available to all.

Here is a very short quiz to help you decide whether to attend the Forum:

- 1) Do you find meaning and energy in being a part of developing this powerful process for peaceful resolutions?
- 2) Do you want to know what the leaders of the Collaborative movement are thinking, researching, and teaching?
- 3) Do you want to connect with likeminded Collaborative professionals from around the world?

I thought so! I can't wait to see you in San Francisco!

Diane Diel

President, IACP Board of Directors

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Thanks to your generous support of our 2010 Annual Fund, twenty Forum Scholarships will be awarded this year. Travel stipends are available in addition to Forum registration scholarships.

To apply for a Forum Scholarship, go to www.collaborativepractice.com.

We look forward to seeing you in San Francisco!

Forum Highlights

The largest, most comprehensive interdisciplinary conference in the field of Collaborative Practice offers:

- Eight Pre-Forum Institutes designed to give you in-depth and focused learning opportunities
- 43 workshops from general interest to advanced
- Nine three-hour workshops, allowing more experienced practitioners the opportunity to learn and explore more deeply
- More than 100 presenters from around the world!

OPENING PLENARY SPEAKER: BRENÉ BROWN

Brené Brown, a research professor at the University of Houston Graduate College of Social Work, will explore why inspiration is more effective than motivation, and the challenges this presents for Collaborative professionals. *More details on page 6.*

STU WEBB LECTURE: DAN ARIELY

Join Behavioral Economist and best-selling author, Dan Ariely, as he discusses emotional decision making, as well as some of the challenges and underlying benefits of irrationalities in our day-to-day life. Using behavioral economic principles as a starting point, Dan will look at how these irrationalities affect our day-to-day behaviors both in the workplace and in our personal lives.

More details on page 7.

LIVE FROM THE FORUM—IT'S SATURDAY NIGHT!

Enjoy a night of entertainment featuring dinner, music, comedy and dance—all included in your Forum registration fee!

SUNDAY BRUNCH AND NO-TECH CHAT ROOM

Back by popular demand, we are pleased to bring you the No-Tech Chat Room for its second year at the IACP Forum! We have learned that some of our best thinking is that which emerges in dialogue with our Collaborative colleagues. Come join us for Sunday Brunch and an hour of lively conversation with others who share your special interest.

Pick from one of the topics on the registration form, or suggest your own! Each table will have an assigned facilitator. Please indicate on the registration form if you are interested in facilitating the discussion at your table. After the Forum, questions from each of the discussion groups will be posted on the IACP LinkedIn Group so that you can stay in touch and keep sharing.

FORUM SCHEDULE

THURSDAY, OCTOBER 27

8:00AM–9:00AM	REGISTRATION FOR THURSDAY PRE-FORUM INSTITUTES ONLY
	COFFEE FOR PRE-FORUM INSTITUTE REGISTRANTS
9:00AM–3:00PM	PRE-FORUM INSTITUTES:
	<i>1. Paradigms, Protocols and Personalities: Collaborative Practice as a Group Activity</i>
	<i>2. Trainers' Roundtable</i>
	<i>3. Delving into the Heart of Conflict: Exploring Conflict as an Opportunity for Growth</i>
	<i>4. Understanding and Meeting the Challenges of Collaborative Advocacy</i>
10:00AM–4:00PM	FORUM REGISTRATION OPEN
5:00PM–6:30PM	LEADERSHIP LINKS RECEPTION
7:00PM	DINE-AROUND SAN FRANCISCO

FRIDAY, OCTOBER 28

8:00AM–9:00AM	REGISTRATION FOR FRIDAY PRE-FORUM INSTITUTES ONLY
	COFFEE FOR PRE-FORUM INSTITUTE REGISTRANTS
9:00AM–3:00PM	PRE-FORUM INSTITUTES:
	<i>5. Who's on First—Taking a Fresh Look at the Dynamics of Decision Making, Money, Power, Narrative and Law in Highly Effective Collaborative Practice</i>
	<i>6. Breakthrough! Getting Clients to Collaborate</i>
	<i>7. We Ain't in Kansas Anymore: Integrating the Tornado of Creativity as We Progress Down Collaborative's Yellow Brick Road</i>
	<i>8. The Inevitability of Conflict: Advanced Skills for Managing Client and Team Problems</i>
10:00AM–5:00PM	FORUM REGISTRATION OPEN
11:00AM–5:00PM	HOSPITALITY SUITE OPEN
	EXHIBITS OPEN

4:00PM–5:30PM	SPECIAL MEETINGS: FIRST-TIME FORUM ATTENDEES, CIVIL PRACTITIONERS AND INTERNATIONAL NETWORKING (FOR PRACTITIONERS OUTSIDE OF NORTH AMERICA)
5:30PM–6:30PM	NETWORKING RECEPTION
6:30PM–7:30PM	OPTIONAL DINNER
7:30PM–10:00PM	OPENING PLENARY: BRENÉ BROWN FOLLOWED BY BOOK SIGNING AND DESSERT RECEPTION

SATURDAY, OCTOBER 29

7:30AM–8:30AM	QI GONG <i>(a movement meditation from China dating back 5,000 years that promotes health by working with the energy)</i>
8:00AM–5:00PM	FORUM REGISTRATION, EXHIBITS & HOSPITALITY SUITE OPEN
8:00AM–9:00AM	COFFEE FOR FORUM REGISTRANTS
9:00AM–10:30AM	CONCURRENT WORKSHOPS (1–12)
10:30AM–11:00AM	REFRESHMENT BREAK
11:00AM–NOON	STU WEBB LECTURE—DAN ARIELY
12:00PM–1:45PM	IACP LUNCHEON, BOOK SIGNING
2:00PM–5:15PM	CONCURRENT WORKSHOPS (13–21)
2:00PM–3:30PM	CONCURRENT WORKSHOPS (22–26)
3:30PM–3:45PM	REFRESHMENT BREAK
3:45PM–5:15PM	CONCURRENT WORKSHOPS (27–31)
7:00PM–MIDNIGHT	LIVE FROM THE FORUM—IT'S SATURDAY NIGHT! DINNER, ENTERTAINMENT AND DANCING

SUNDAY, OCTOBER 30

7:30AM–8:30AM	QI GONG <i>(a movement meditation from China dating back 5,000 years that promotes health by working with the energy)</i>
8:30AM–NOON	INFORMATION DESK & EXHIBITS OPEN
8:00AM–9:00AM	COFFEE FOR FORUM REGISTRANTS
9:00AM–10:30AM	CONCURRENT WORKSHOPS (32–43)
11:00AM–NOON	NO-TECH CHAT ROOM & BRUNCH

■ OPENING PLENARY FEATURING...



BRENÉ BROWN

WRITER, SPEAKER AND RESEARCH PROFESSOR

Friday, Oct. 28 • 7:30PM–10:00PM

*Inspiring Collaboration:
Exploring the Power of Vulnerability,
Courage and Creativity*

Collaboration is an act of courage in a culture mired in uncertainty, anxiety and scarcity. It requires us to inspire the people around us to bring their best selves to the table. In this Opening Plenary, we will explore why inspiration is more effective than motivation, and the challenges this presents for Collaborative professionals.

We will examine the three primary components for cultivating and maintaining inspiration; the behaviors, emotions and thoughts that sabotage

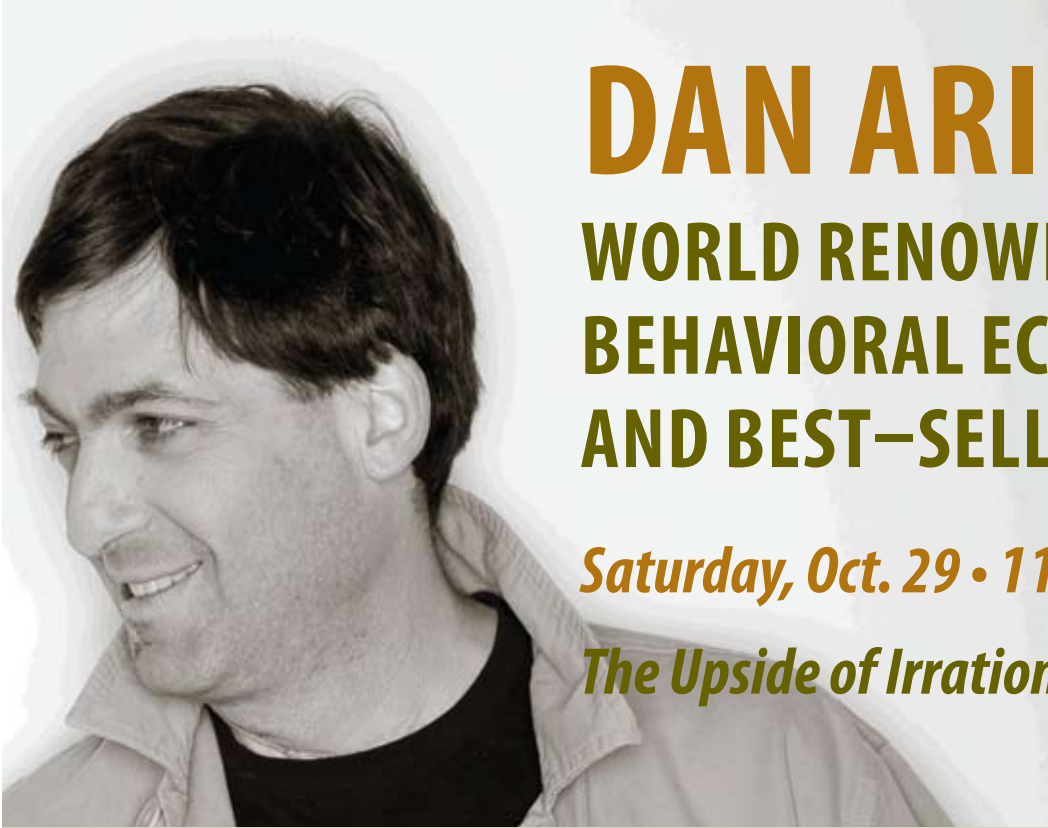
inspiration; and actionable strategies for increasing creativity, innovation and motivation in our personal and professional lives. We'll also discuss how vulnerability and anxiety show up during the Collaborative process and how we combat fear with creativity and connection in order to facilitate lasting and meaningful change.

Brené will be available for a book signing during the Dessert Reception.

Brené Brown, Ph.D., LMSW is a research professor at the University of Houston Graduate College of Social Work. She has spent the past ten years studying vulnerability, courage, authenticity and shame.

Brené is a nationally renowned speaker and has won numerous teaching awards, including the College's Outstanding Faculty Award. Her groundbreaking work has been featured on PBS, NPR, CNN, and was the topic of two 2010 TEDx talks (Houston and Kansas City).

Brené is the author of The Gifts of Imperfection: Let Go of Who You Think You're Supposed to Be and Embrace Who You Are and I Thought It Was Just Me (but it isn't): Telling the Truth About Perfectionism, Inadequacy and Power. She is also the author of Connections, a psychoeducational shame resilience curriculum that is being facilitated across the nation by mental health and addiction professionals.



DAN ARIELY

WORLD RENOWNED SPEAKER,
BEHAVIORAL ECONOMIST
AND BEST-SELLING AUTHOR

Saturday, Oct. 29 • 11AM–NOON

The Upside of Irrationality

Dan Ariely, a highly sought after international speaker on behavioral economics, is this year's Stu Webb lecturer! Dan will ask pertinent questions such as:

How do our emotions influence financial decisions? Would we make the same decision again, even after the emotion has faded? Research has shown that since we often don't realize our decisions were made based on a fleeting emotion, these decisions can become the basis for future choices. What does this mean for us as Collaborative practitioners?

Dan will discuss emotional decision making, as well as some of the challenges and underlying benefits of

irrationalities in our day-to-day life. Using behavioral economic principles as a starting point, Dan will look at how these irrationalities affect our day-to-day behaviors both in the workplace and in our personal lives.

"[Dan has] become the most accessible, ubiquitous expounder of the tenants of behavioral finance, a blend of psychology and economics that seeks to explain the unexplainable..."

— *Smart Money* (June 2011)

Dan will be available for a book signing at the conclusion of the IACP Luncheon at 1:15.

Dan Ariely is the best-selling author of *The Upside of Irrationality: The Unexpected Benefits of Defying Logic at Work and at Home* and *Predictably Irrational: The Hidden Forces That Shape Our Decisions*. *The James B. Duke Professor of Behavioral Economics at Duke University*, Dan's research has shown that we all succumb to irrationality in situations where rational thought is expected.

Dan received a Ph.D. in marketing from Duke University, a Ph.D. and MA in cognitive psychology from the University of North Carolina at Chapel Hill, and a BA in psychology from Tel Aviv University.

He publishes widely in leading scholarly journals in economics, psychology and business. His work has been featured in a variety of media including *The New York Times*, *The Wall Street Journal*, *The Washington Post*, *The Boston Globe*, *Business 2.0*, *Scientific American*, *Science*, *CNN*, *NPR* and *ABC's 20/20*.

As a speaker, Dan has a natural and unique talent for turning his research into vignettes that are fun, relevant and engaging; and for delivering the results in a genuinely charming, original and often comical way.

■ PRE-FORUM INSTITUTES

Once again, we are offering eight
Pre-Forum Institutes!

Each is designed to provide an
in-depth and focused learning
opportunity for all Collaborative
practitioners in a wide spectrum
of topics.

Registration fee includes lunch
and Pre-Forum Institute materials.

Last year, the Pre-Forum Institutes
sold out quickly. **Please register
early. Space is limited!**

THURSDAY, OCT. 27

9:00AM-3:00PM

1. PARADIGMS, PROTOCOLS AND PERSONALITIES: COLLABORATIVE PRACTICE AS A GROUP ACTIVITY

with Pamela Donison, JD
and Carl Michael Rossi, MA, JD, LPC

Perhaps the most unique feature of Collaborative Practice is that no professional can engage in it alone. At least one other professional has to be involved, but who is that other professional? Is s/he trained, experienced, and has s/he made the all-important paradigm shift? What if I don't know or don't like the other professional, yet we are on a Collaborative case together? Are there protocols for how we manage our cases? What do I do when I think s/he isn't "being Collaborative"? These are difficult questions for any individual to address; so many practitioners turn to their practice group to help sort out the thorny details. Turns out, these issues aren't always simple matters for the practice group to address either.

What is this "practice group" thing of which we speak? How is it formed, by whom and including which professionals? What does a practice group offer and what is expected of its members? What can members expect from the group? Is there a governing body that enforces the rules and keeps us all in line? Participants will be encouraged to share their experiences and (especially) challenges as we work together—that's right, as a group—to explore how practice groups have been and are evolving as CP expands.

Pamela Donison is an active member of IACP, including work as faculty and on committees, and is a founder and Co-Chair of Arizona Collaborative Colleagues. Pamela serves as a Judge Pro Tem, Mediator, Special Master and Parenting Coordinator for Maricopa County Superior Court. She is on the Board of Directors for the Arizona Chapter of the

Association for Conflict Resolution, and is active in a number of other organizations, including the Arizona Women Lawyers Association and Inns of Court.

Carl Michael Rossi is an attorney and nationally certified licensed professional counselor. In the years since his introduction to CP in 1999, he has offered trainings and made presentations for various organizations, including multiple presentations at IACP Forums. His writings have appeared in *The Florida Bar Journal*, the *Collaborative Review* and *Huffington Post*. He is a Past President of the International Alliance of Holistic Lawyers; former Board member of both CLI-I and IACP; and in 2010, he founded the Collaborative Practice Professionals of Illinois and serves as its Executive Director.

2. TRAINERS' ROUNDTABLE

Morning training with Dr. Kathleen Taylor; Dr. Annalee Lamoreaux and afternoon roundtable facilitated by Nancy Cameron, QC, LLB

This Pre-Forum Institute has a new program. Details about the Trainers' Roundtable can be accessed on the IACP Forum webpage or through this link here: <http://collaborativepractice.com/lib/Documents/TrainersRoundtable.pdf>

Dr. Lamoreaux is Academic Chair of the BA Program in Leadership and Organizational Studies and works with adult learners.

Dr. Taylor is a professor in the EdD Program in Educational Leadership and is co-author of the prize-winning book Developing Adult Learners: Strategies for Teachers and Trainers.

Nancy Cameron is a lawyer, writer, educator and Past President of IACP. She currently serves on the Advisory Council and is a Co-Chair of the Standards Committee. She has led and designed trainings in the Collaborative process as a speaker and trainer to groups around the world. Nancy spent three years as an adjunct professor at the University of British Columbia Law School teaching a course in Collaborative Practice.

3. DELVING INTO THE HEART OF CONFLICT: EXPLORING CONFLICT AS AN OPPORTUNITY FOR GROWTH

with Barbara Burr, JD; Frank Morrison, JD; Lisa Herrick, Ph.D.; Lisa Schenkel, JD and Lonnie J. Broussard, CFP®, CDFATM

Conflict is often unavoidable; how we handle challenging situations is what determines our success as Collaborative professionals, conflict resolution specialists and peacemakers. In this highly interactive program, participants will gain a clearer understanding of their own conflict-management style and how their personal experience with conflict has molded them. This workshop will incorporate a focus on self-awareness with an exploration of the different conflict-management approaches embraced by our Collaborative colleagues and clients. Participants will learn how to use this awareness to improve their ability to manage conflict with colleagues, as well as to help high-conflict clients move through impasse.

Barbara Burr has many years of experience in all aspects of domestic relations law. A former CPA and mediator, she brings financial expertise and resolution skills to family law matters. Barbara lectures frequently on family law issues and serves as an instructor for the District of Columbia Bar Association's Pro Se Divorce Clinic. She is a founding member and Past President of the DC Academy of Collaborative Professionals.

Frank Morrison is a frequent lecturer on family law, collaboration and mediation. He currently teaches at Washington & Lee Law School. He is a trainer of Collaborative team practice and the 30 hour Interest-Based Negotiation and Mediation Skills training for the Collaborative Practice Training Institute (CPTI), of which he is a founding member. Frank is certified by the Virginia Supreme Court as a trainer of basic and circuit court family mediation.

Lisa Herrick is a licensed clinical psychologist with over 20 years of experience. She is a former President of the DC Academy of Collaborative Professionals and currently serves on its Board. Lisa has completed over 75 Collaborative cases on multidisciplinary teams and has worked as a Collaborative Coach and Child Specialist. She is a founding member of the Collaborative Practice Training Institute (CPTI) and a founding principal of The Collaborative Practice Center Greater Washington.

Lisa Schenkel is an attorney who has practiced family law for 28 years. Lisa is a founding member of the Collaborative Practice Training Institute (CPTI). She has assisted with mediation and Collaborative Practice training at the Washington & Lee University School of Law, was a facilitator at the Bridgewater Basic Collaborative Training program, was a co-lead trainer for the 30 hour Interest-Based Negotiation and Mediation Skills training, and was a trainer for the 3 Day Collaborative Practice Team Training in Norfolk, Virginia.

Lonnie J. Broussard has served as an investment advisor since 1986. Lonnie is a member of the Institute for Divorce Financial Analysts, a founding member and Past President of Collaborative Divorce Solutions of Tidewater and Virginia Collaborative Professionals, and a founding member and lead trainer with Collaborative Practice Training Institute (CPTI).

4. UNDERSTANDING AND MEETING THE CHALLENGES OF COLLABORATIVE ADVOCACY

*with Sherri Goren Slovin, JD
and Victoria L. Smith, JD, C.Med., Cert. CFM (FMC)*

Collaborative Practice is challenging. How do we recognize and work with the tensions around client expectations of traditional lawyer advocacy and the differences inherent in Collaborative advocacy? How does our own awareness of the tensions change our

interactions with our clients, from the very first contact with the client to the final meeting? How do the needs of our clients and the particular case impact our advocacy roles? How do we advocate and promote the goal of client empowerment? How do we stay mindful of Collaborative advocacy in our expectations and dealings with each other?

The role of the law in a process that is focused on creating interest-based outcomes has the potential to derail cases. How do we provide legal advice and information in a way that does not create intractable positions? How do we use the law to manage power issues without the law taking over? This workshop will deepen the lawyer's capacity to manage client expectations, customize advocacy to the client and work with the law skillfully in the Collaborative process.

Sherri Goren Slovin is an Ohio Board Certified Family Relations Specialist with 31 years of experience as a family lawyer. Sherri was named 2011 Best Family Lawyer in Cincinnati by *Best Lawyers in America*. Sherri is a past Chair of the Cincinnati Academy of Collaborative Professionals and is the immediate Past President of the Board of the IACP. Sherri provides training on Collaborative Practice and Collaborative negotiation internationally.

Victoria Smith is a family lawyer with over 27 years of experience, practicing strictly in Collaborative Law, mediation and arbitration for the last 10 years. She trains Collaborative professionals internationally in the Collaborative process, negotiation and communication skills. She has co-authored [Collaborative Family Law: Another Way to Resolve Family Disputes](#). Victoria is Adjunct Professor at Osgoode Hall Law School where she teaches Collaborative Law. She is a member of the Board of Directors of IACP.

FRIDAY, OCT. 28

9:00AM–3:00PM

5. WHO'S ON FIRST—TAKING A FRESH LOOK AT THE DYNAMICS OF DECISION MAKING, MONEY, POWER, NARRATIVE AND LAW IN HIGHLY EFFECTIVE COLLABORATIVE PRACTICE

with Pauline Tesler, JD

Attending speeches and workshops about how we and our quirky mammalian human brains function during divorce is one thing; learning nuanced implications and applications specific to interdisciplinary team Collaborative Practice is another. Spend a day with experienced Collaborative colleagues investigating why and how these new frontiers of discovery can make a big difference in our day to day work with clients and on Collaborative teams—both for better, and for worse. Using video clips, experiential exercises and lots of in–depth discussion, we will explore questions like these:

How do non–rational factors influence negotiations and decisions? Can we use that perspective consciously to serve our clients' goals and purposes? How do even well–meaning lawyers deceive themselves about the impact of their own views on clients' exercise of informed choice? What are the ethical implications of emerging understandings about the impact of divorce trauma on the capacity to think and make considered decisions? In a client–centered, interest–based conflict resolution modality, what is the impact on clients and colleagues if we handle “the Law” as we did before becoming Collaborative lawyers? What are the dynamic differences between “values–based” and “legal template” Collaborative negotiations, and how can we invoke new “neuro” tools to support the former? What are the shapes of our individual comfort zones about talking and listening, and what are the implications for highly effective team practice?

Developing fluency in the “language” of money: money as a proxy, money as safety net, money as drug, money as power, money as shared resource.

Pauline Tesler is a pioneer in developing and extending the practice of Collaborative Law in California and internationally. She has trained professionals across North America and the UK in techniques and theory of Collaborative Law practice since 1996. Pauline has presented at numerous national and international conferences and workshops. In addition to speaking widely and writing about Collaborative Law, she provides mentoring, coaching and case consultation to lawyers internationally. In August 2002, Pauline was co–recipient (with Stu Webb) of the first American Bar Association's “Lawyer as a Problem Solver” award. Pauline co–founded the IACP and served as its first President as well as Chair of its Standards Committee and Ethics Task Force.

6. BREAKTHROUGH! GETTING CLIENTS TO COLLABORATE

with Neil Denny, Solicitor

Learn how to inspire, not advise, your clients to choose the Collaborative process for themselves. Encouraging our clients to take responsibility in determining their own outcomes allows them to become active participants instead of passive consumers of legal opinion. As practitioners, we can inspire confidence in our clients by demonstrating that we trust them and their ability to be experts in their own lives. If we create environments where breakthroughs can happen, we can enable clients to define a Collaborative process for themselves without even mentioning it. This course will give you the tools, techniques and the passion to enable you, your clients and their partners to escape the sometimes destructive nature of conventional practice and work collaboratively.

Neil Denny is a consultant lawyer, author and trainer who frequently speaks at conferences and in-house training events in the UK and North America. Neil brings a creative approach to learning which engages his audience and keeps them actively listening. He writes about conflict issues for law and business journals and presents on how conflict impacts workplace relationships, individuals and teams. Since training as a Collaborative lawyer, Neil has written the books Conversational Riffs: Creating Meaning Out Of Conflict (Sunmaker Books) and The Collaborative Law Companion (Jordans Law Publishing).

7. WE AIN'T IN KANSAS ANYMORE: INTEGRATING THE TORNADO OF CREATIVITY AS WE PROGRESS DOWN COLLABORATIVE'S YELLOW BRICK ROAD

with Julie Rivers, JD; Joy Dryer, Ph.D. and Donna Smalldon, MBA, CDFA™, CFP®

Whatever your Collaborative profession, we have each sat with clients or colleagues, wishing we could easily generate creative options. Collaborative and creativity are synergized twins. Creativity is the fundamental basis of why Collaborative works. Using long-standing brain research and a recent Harvard study on the creative brain, the instructors integrate collaboration and creativity. Through play and hands-on practice, you will leave this PFI knowing practical tools to move out of the tornadic destruction of the clients' "Kansas" and towards your clients' reframing of their lives. Learn to harness the deep, surprisingly reliable vein of creativity, utilizing it from your first meeting with your client, throughout the process itself, and within yourself.

Julie Rivers has been an attorney for 18 years and has been a part of the Collaborative movement in Oklahoma for approximately seven years. She received her JD from the University of Oklahoma College of Law. Julie has won numerous awards, including the 2008 Earl Sneed Award for her

speeches and writing. She has been AV rated by Martindale-Hubbell and was named a Super Lawyer in 2006-2007.

Joy Dryer is a licensed clinical psychologist, Certified Adult Psychoanalyst, Mediator and Collaborative Divorce Coach. Joy is involved in two practice groups, The Hudson Valley Collaborative Divorce group and the New York Association of Collaborative Professionals. She has been supervising and teaching for 20 years. Joy is a seasoned public speaker, presenting annually at psychoanalytic conferences and to the public.

Donna Smalldon is a financial planning professional specializing in the financial implications of divorce and is trained in divorce mediation. Donna is a public speaker and appears on area television and radio to discuss the financial planning aspects of divorce. A contributing writer on divorce issues, she is active in community affairs as a Sustaining Member of the Junior League of Portland.

8. THE INEVITABILITY OF CONFLICT: ADVANCED SKILLS FOR MANAGING CLIENT AND TEAM PROBLEMS

with Rita Pollak, JD; Cathy Heenan, Ed.D. and Susan Miller, MA, CPA, CFP®, CDFATM

Neither party wants to leave the house. No one is budging. Team members are in conflict with each other or struggling with one or both clients. These are issues that are often reported by Collaborative colleagues and have the potential for derailing the process. Since we know that conflict is inevitable, it is critical to have a variety of approaches and skills to navigate conflicts when they arise.

In this workshop, we will focus on the challenges most professionals encounter in their Collaborative cases. Working in interdisciplinary groups, attendees will identify common problems that arise in teams and will practice different strategies used to tackle these

problems. We will offer approaches to conflict intervention, including a 9–Step Innovative Problem–Solving model that helps clients, and the team, generate options for resolution. We will demonstrate ‘real’ meetings by using the videos from the Collaborative Practice ‘In Action’ DVD series.

Rita Pollak is an experienced Collaborative family law attorney, trainer, teacher and mediator. She is Past President of the IACP, co–founder and Past President of the Massachusetts Collaborative Law Council and Past President of the Massachusetts chapter of the Association of Family and Conciliation Courts. Rita has been designing and participating in Collaborative Law trainings and workshops since 2000. Rita is a guest lecturer at her alma mater, New England Law Boston, at Brandeis University and many other venues.

Cathy Heenan is a licensed psychologist and educator with over 25 years of experience. Cathy has designed and presented trainings in Collaborative Practice with an emphasis on experiential learning. She is a Board member of the Massachusetts Collaborative Law Council and is part of the team at the Zeytoonian Center for Dispute Resolution in Wellesley, MA. Cathy has expertise in adult experiential learning and is co–author of the book [Preparing, Designing and Leading Workshops: A Humanistic Approach](#).

Susan Miller has been providing financial planning, tax and investment advice to individuals, small business owners and non–profit organizations for over 20 years. Susan is a trained mediator and provides financial mediation in business and marital disputes. Susan presents seminars on IRA distribution issues, financial issues in divorce, financial planning for women, charitable and planned giving strategies and stock option strategies for individuals. She has been quoted in a number of financial publications, including *The Journal of Financial Planning* and The Financial Planning Association’s *Solutions* magazine.

■ FORUM WORKSHOPS

We are offering 43 workshops

Saturday and Sunday. Each

workshop is rated either general

interest or advanced.

Forum Registration fees include

Opening Networking Reception;

Friday Night Plenary and Dessert

Reception; Saturday Luncheon;

LIVE from the Forum—It's Saturday

Night! dinner, entertainment and

dancing; refreshment breaks; Sunday

No-Tech Chat Room and Brunch;

exhibits and Forum materials.

FRIDAY, OCT. 28

OPTIONAL DINNER 6:30PM–7:30PM

OPENING PLENARY/DESSERT 7:30PM–10:00PM

SATURDAY, OCT. 29

CONCURRENT WORKSHOPS

9:00AM–10:30AM (90 MINUTES)

1. WHO “LEADS” IN THE COLLABORATIVE PRACTICE TEAM MEETINGS: WHEN, WHY & HOW? (ADVANCED)

with Karen J. Levitt, JD; Lynda J. Robbins, JD and Sanford Portnoy, Ph.D.

The Collaborative Practice team model creates challenges regarding who “leads” in the formation and development of the team, and in navigating when, why and how during meetings. This workshop addresses who “leads”, the difference between leadership and management and effective strategies for common ground among team members.

2. YOU'RE A TRAINED COLLABORATIVE PRACTITIONER; NOW HOW DO YOU DEVELOP A COLLABORATIVE PRACTICE? (GENERAL INTEREST)

with Gregory M. Hildebrand, JD; Nancy A. Cannon, Psy.D. and Garrick G. Zielinski, CFP®, CDFIA™, CDS

This interdisciplinary workshop will focus on differing strategies of developing a successful practice for attorneys, mental health professionals and financial neutrals. This session will present the spectrum necessary to build a practice from communication and choreography with clients to networking with other professionals to promote the process in your community.

3. NEGOTIATION TECHNIQUES THAT WORK: ADDING INQUIRY TO ADVOCACY, AND GENERATING OPTIONS TO MAXIMIZE EFFECTIVENESS (GENERAL INTEREST)

with Zena Zumeta, JD and Thomas B. Darnton, JD

Hone your negotiation skills by learning and practicing techniques that work. In this workshop, you will be introduced to two techniques that will enhance your skills at the table: adding inquiry to advocacy and generating options for maximal gain. Participants will have the opportunity to practice these techniques.

4. TRANSFORMATIVE PROCESSES: FROM INDIGENOUS KNOWLEDGE THROUGH NARRATIVE MEDIATION TO NEUROSCIENCE (GENERAL INTEREST)

with Richard Jaffee Cohen, JD

This workshop will be a Collaborative mediation adventure in deep understanding; tracing conflict transformation from ancient wisdom through narrative processes, restorative justice, mindfulness practices and neuroscience. It will present a shift from the individual to the group, from the me to the we.

5. DIVORCE TAXATION—OR HOW I LEARNED TO LOVE THE IRS (GENERAL INTEREST)

with Susan M. Miller, MA, CPA, CFP®, CDFATM

This workshop is designed to provide financial neutrals in Collaborative Practice with a working knowledge of many of the tax issues involved in a divorce. It will focus on advanced taxation issues specifically found in divorce situations and will address options for addressing issues, where appropriate. While the workshop is designed for financial neutrals, other Collaborative practitioners are welcome and will benefit from the content included in this course.

**** This workshop has been accepted by CFP Board for 1.50 hours of CE credit.***

6. ADVOCACY & THE ROLE OF THE COLLABORATIVE LAWYER (GENERAL INTEREST)

with Rachel Felbeck, JD; Malcolm McCollam, JD and J. Mark Weiss, JD

Lawyers frequently struggle with the role of advocacy in the Collaborative process. Many understand the “why” for their new role, but struggle with the “how” and the “what.” This workshop takes participants on an exploration of what it means to be a Collaborative lawyer, looking both at the external purpose for advocacy and at internal values and fears concerning advocacy in the Collaborative process. It also examines how adversarial advocacy might help or hinder the Collaborative process. Further, this workshop helps participants explore the differences between traditional advocacy and Collaborative advocacy and the impact each may have on the process.

7. DIGITAL OFFICE TECHNOLOGY: MANAGING PAPER, TIME AND MONEY (GENERAL INTEREST)

with Pamela Donison, JD and Nate Stone, Case Manager

Collaborative professionals are at the cutting edge of their professional practices but often lack technology skills that could enhance their client service and minimize administrative tasks. This workshop is intended to take the “fear factor” out of technology applications so that attendees will leave with a basic familiarity of some tools available to better manage paper, time and money.

8. BUILDING A BETTER SANDBOX: CREATING AND BUILDING A THRIVING PRACTICE GROUP (GENERAL INTEREST)

with David Kuroda, LCSW; Kimberly Davidson, JD; Joe Spirito, JD; Drew Hunt, CPA and Vi Ballard, MFT

As Collaborative practice groups grow beyond the initial excitement and “honeymoon” phases,

challenges develop. This workshop will highlight some of the difficulties in one group and will share how these differences were handled. What happens when someone throws sand in your face? What happens if there aren't enough toys? How about when a few kids say "We were here first; you can't play with us"? When is it better to leave the sandbox instead of arguing? Tips about forming a new group will be discussed.

9. MINDFULNESS: THE ESSENCE OF COLLABORATIVE PRACTICE? (GENERAL INTEREST)

with Deborah Brakeley, M.Ed., RCC; Stu Webb, JD; Jennifer Tull, JD and Peggy Thompson, Ph.D.

Mindfulness is a common concept today. Join us for our eighth presentation on core aspects of collaboration that deepen, enhance and sustain our work. We will explore concepts, perspectives, methods and benefits associated with mindfulness. Learn how mindfulness enhances reasoning, analytic thinking, emotional and spiritual intelligence—which may indeed form the essence of Collaborative Practice.

10. JUST STOP!...SAYING THAT (GENERAL INTEREST)

with Ellie Izzo, Ph.D., LPC and Vicki Carpel Miller, BSN, MS, LMFT

How many times have you wanted to say to your client or Collaborative colleague "Just stop saying that!"? This workshop will focus on breaking the communication barriers and building better language skills for practitioners. Come and raise your linguistic ability to collaborate effectively through the use of words and other left brain skills.

11. BRIDGING COLLABORATIVE PRACTICE BEYOND DIVORCE (GENERAL INTEREST)

with Marc O. Sheridan, JD and Allison J. Bell, Psy.D.

This workshop includes a presentation and lecture on the integration of Collaborative Practice in

non-matrimonial disputes. Attendees will learn about process implementation and use of the interdisciplinary team approach through role play.

12. NOURISHING THE PURPLE COW: BUILDING AND MAINTAINING A REMARKABLE COLLABORATIVE PRACTICE (GENERAL INTEREST)

with Ronald Ousky, JD and Megan Yates

This workshop is intended to help Collaborative professionals and support staff develop and maintain a remarkable Collaborative Law practice. Specific examples and practice tips will be provided to help attract ideal clients, exceed client expectations and implement positive, smooth and painless billing procedures.

STU WEBB LECTURE: DAN ARIELY THE UPSIDE OF IRRATIONALITY

11:00AM-NOON

IACP LUNCHEON AND DAN ARIELY BOOK SIGNING

12:00PM-1:45PM

CONCURRENT WORKSHOPS

2:00PM–5:15PM (3 HOURS)

13. SKILLFUL ADVOCACY FOR TOUGH CASES (ADVANCED)

with Victoria Smith, JD, C. Med., Cert. CFM(FMC) and Deborah Graham, BA, LLB

Collaborative Practice clients usually have competing interests—to maintain relationships *and* get a good deal. Some seek redress beyond the law for emotional harm, or to deny legal entitlements to the “underserving”. This workshop explores the meaning of conflict resolution advocacy and deepens our capacity to advocate skillfully in challenging cases.

14. IT TAKES A VILLAGE: CLAN, NARRATIVE & EXCEPTIONAL TEAM PRACTICE (ADVANCED)

with Pauline H. Tesler, JD and Kimberly P. Fauss, JD

This workshop explores how interdisciplinary teamwork moves beyond checklists into dynamic emergent–systems learning. You will learn how key concepts and tools for acting congruently with professional team colleagues can keep clients focused on highest aspirations amidst challenging divorce–related conflicts.

15. NAVIGATING EMOTIONAL CURRENTS OF COLLABORATIVE DIVORCE: SKILL BUILDING INTENSIVE (ADVANCED)

with Lisa Herrick, Ph.D. and Kate Scharff, MSW

This didactic and experiential workshop will explore the powerful (often unconscious) relationship between couple dynamics and team functioning. Common patterns of team dysfunction will be explored, and attendees will master new skills in working with other professionals to navigate difficult emotional terrain towards achieving effective outcomes. Concepts from the presenters’ book Navigating Emotional Currents in Collaborative

Divorce (ABA 2011) will be the springboard for this presentation.

16. CHILD SPECIALIST TRAINING: A SCIENTIFICALLY–INFORMED COLLABORATIVE MODEL (ADVANCED)

with Daniel Pickar, Ph.D., ABPP

This child specialist model blends interest–based negotiation with a scientifically–informed information gathering process assisting parents to better understand their children’s post–divorce adjustment and create age–appropriate parenting plans. Emphasized will be non–biased, developmentally–based interview techniques. Special challenges will be addressed, including alienation dynamics, parental psychopathology or substance abuse, countertransference, and parenting plan considerations with special needs children.

17. MINDFULNESS AS A TOOL TO SUPPORT CLIENTS AND IMPROVE TEAM EFFECTIVENESS (ADVANCED)

with Barbara Bowen, LCSW and Randy Cheek, MFT

This is an interactive workshop focusing on the use of self–reflection and team communication to assist in identifying and processing how client judgments and positional thinking affect the team. We will explore how team dynamics affect our ability to facilitate movement toward interest–based negotiations.

18. TEAM EFFICIENCY THROUGH EARLY UNDERSTANDING OF THE CLIENTS (GENERAL INTEREST)

with Peggy Thompson, Ph.D.; Suzan Barrie Aiken, JD; Debra Bellings–Kee, MFT, JD; Arlene Kostant, JD and Lisa Schneider, CFP®, CDFATM

Gaining an early understanding of the clients is critical to efficiency in Collaborative work. We will demonstrate, and you will experience, the benefits of using questionnaires to expand the whole team’s

understanding of the clients' perspectives, values, strengths and styles of thinking and relating. We will use lectures, demonstrations, small group practice and discussion to increase your understanding.

19. BRAIN BASED LISTENING: BUILDING COLLABORATIVE LISTENING SKILLS (GENERAL INTEREST)

with Gloria Kay Vanderhorst, Ph.D.

Our brains are wired for competition and cooperation with a stronger preference for competition, which accounts for positioning and impasse in Collaborative work. This workshop will help you identify your competitive triggers and teach you how to use listening skills to shift clients from the positional to the cooperative stance.

20. NARRATIVE DIVORCE COACHING (GENERAL INTEREST)

*with Dr. Susan Gamache, Psych., MFT
and Dr. Stephen Madigan, MFT*

This workshop will cover the basic theory and practice of Narrative Divorce Coaching. Narrative Divorce Coaching, the integration of Narrative Therapy with Collaborative Divorce Coaching, will be compared and contrasted with Narrative Mediation and will also be integrated with the work of the other team members. This workshop will include either recorded or live demonstrations of Narrative Divorce Coaching.

21. SEX, LIES AND MONEY: TECHNIQUES AND STRATEGIES FOR MANAGING BROKEN TRUST (GENERAL INTEREST)

*with Cathy Daigle, CFP®, CDFA™;
George Richardson, JD, CFLS
and Nancy J. Ross, LCSW, BCD*

This workshop will focus on learning skills and strategies to help couples manage the effects of lies and betrayals, both during the marriage and the

divorce. Research on neuroscience, trust, case histories and demonstrations will help participants obtain the knowledge they need to help clients in similar circumstances.

CONCURRENT WORKSHOPS

2:00PM–3:30PM (90 MINUTES)

22. 25 WILD & CRAZY IDEAS FOR BREAKING IMPASSE (ADVANCED)

*with David Hoffman, JD
and Forrest “Woody” Mosten, JD*

This workshop seeks to encourage creativity by using a list of 25 unusual ideas to generate more. After presenting our list, we will divide the attendees into small groups, each tasked with generating an idea not on the list of 25, for presentation when the attendees reconvene.

23. LET’S START AT THE VERY BEGINNING—CAN THIS CASE BE COLLABORATIVE? (GENERAL INTEREST)

*with Suzanne Kingston, Solicitor
and Gillian Bishop, LLB*

An interactive workshop designed for Collaborative practitioners to help them turn their clients into Collaborative clients at the first meeting. This workshop uses a number of teaching methods including the innovative “speed dating” way of learning and inspiration from [The Sound of Music](#).

24. FINDING THE UPSIDE TO PREDICTABLY IRRATIONAL FINANCIAL DECISION-MAKING IN COLLABORATIVE DIVORCE (GENERAL INTEREST)

with Justin A. Reckers, CFP®, CDFA™, AIF

Using observations from the research of Stu Webb lecturer, Dan Ariely, this workshop will provide practical and pragmatic ways for Collaborative

practitioners to recognize the common emotional and cognitive barriers to economically rational financial decision-making in divorce proceedings. We will illustrate common barriers through Mr. Ariely's experiments and discuss how observations can be used to build economically "rational" financial decision-making processes in Collaborative Practice. Demonstrations and lecture will rely upon research by Dan Ariely, et al., detailed in his books, Predictably Irrational and The Upside of Irrationality.

25. TAKING THE GUESS WORK OUT OF CONFLICT (GENERAL INTEREST)

*with Yuval Berger, MSW, RSW
and Lisa Alexander, BA, LLB*

In Collaborative cases, we regularly encounter distinctive and often predictable dynamics that emerge in a couple's relationship during their separation process. Working together, an MHP and lawyer will outline these predictable patterns and discuss structures and strategies to be used by the Collaborative team to better assist clients and to help professionals develop a common language for working with families.

26. COACHING ESSENTIALS FOR THE COLLABORATIVE TEAM—KNOW THE VALUE (GENERAL INTEREST)

*with Karen Bonnell, MS
and Anne R. Lucas, MA, LMHC*

This workshop provides the opportunity to see effective coaching skills from establishing the safe container, restructuring the marital relationship from couple to individuals and acting as an affect manager for more effective client participation in joint sessions. Attendees will leave with a comprehensive understanding of the value of the coach in the Collaborative process as a resource, strategist and process manager.

CONCURRENT WORKSHOPS

3:45PM–5:15PM (90 MINUTES)

27. PRENUPS/POSTNUPS IN THE COLLABORATIVE PROCESS: A MARRIAGE MADE IN HEAVEN (GENERAL INTEREST)

*with Arlene Dubin, JD; Lauren Behrman, Ph.D.
and Michelle Smith, CFP®, CDFA™*

A prenuptial agreement is often seen as cold and calculating, cynical and sinister, even as a prescription for divorce. But a well drafted agreement can make a marriage stronger and more caring. We will explore the natural application of Collaborative Practice to marital agreements and the attendant legal, financial and emotional issues.

28. CASE OF DOCTOR & DOCTOR: FROM START TO FINISH (GENERAL INTEREST)

*with Lori Becker, JD, MBA; Danielle Smith, JD, BSW;
Nancy Fishman, Ph.D.; Vicki McLellan, MA, CFP®,
CDFA™ and Nathan Comerford, MA, LPC, NCP*

This presentation of an actual case demonstrates 10 important lessons for a successful interdisciplinary Collaborative team. Sex, lies and surprises promise to keep workshop participants on the edge of their seats. Modeling the unconventional and unexpected twists and turns is for all levels of competency.

29. MEDIATION WITHIN THE COLLABORATIVE DIVORCE PROCESS (GENERAL INTEREST)

*with Teresa F. Parnell, Psy.D.; Nancy S. Weber, JD
and Audrey Simmons, CPA*

This workshop will describe the use of mediation in Collaborative Divorce to reach case settlement as an alternative to terminating the process. The workshop will include lecture, as well as guided discussion with the audience of the ethical and practical issue of this approach.

**30. WHEN IT'S NOT A BEAUTIFUL THING:
WHAT YOU CAN AND CANNOT DO WHEN
A CASE FALLS OUT OF PROCESS
(GENERAL INTEREST)**

*with Deborah Bennett Berez, JD
and Randall L. Velzen, JD*

You got notice. Now what? Can you provide any assistance to the clients? Can there be any communication with litigation counsel? What if the parties want to modify the PA to allow them to continue working with a Collaborative professional? Are the rules the same for all team members? The PA allows for a 30-day waiting period before any documents can be filed with court absent an emergency. What's an emergency? Are there rules to guide Collaborative practitioners? Join this lively discussion as we take a closer look at these and similar questions so you are prepared the next time a Collaborative case turns to litigation.

**31. FAMILIES WITH SPECIAL NEEDS
CHILDREN & COLLABORATIVE LAW
(GENERAL INTEREST)**

*with Rachel Felbeck, JD; John R. James, CFP®,
CFA™ and Maureen Conroy, LCSW*

This program will increase awareness of the Collaborative model's strengths and how it helps families with special needs children create a more comprehensive resolution that meets the emotional and financial needs of the family, accounting for the present and future needs of the child, as well as the parents.

SUNDAY, OCT. 30

CONCURRENT WORKSHOPS

9:00AM–10:30AM (90 MINUTES)

**32. GETTING YOUR CLIENTS READY TO
NEGOTIATE IN THE COLLABORATIVE
PROCESS (ADVANCED)**

with Kevin R. Fuller, JD and Jennifer Tull, JD

This workshop will help you help your client prepare to negotiate in the Collaborative process. You'll be given step by step suggestions to help your clients formulate their goals; find out what is most important to them and their spouses; and you will learn how to help your clients understand what interest-based negotiation is all about. Negotiation is not just an ask and receive process—it's a give and take process.

**33. POWER OF APOLOGY IN
COLLABORATIVE PRACTICE
(GENERAL INTEREST)**

with Barbara Burr, JD and Frank Morrison, JD

Explore the power of apology in Collaborative Practice. Understand how an apology can help transform a relationship by healing old and new wounds, breaking impasse and building trust. Learn the elements of a meaningful apology. Practice counseling a client on how to deliver a meaningful and successful apology.

**34. COLLABORATIVE DIVORCE IN THE
PUBLIC SECTOR—THE RAMAT GAN (ISRAEL)
MODEL (GENERAL INTEREST)**

*with Rachel Vladomirsky, MSW, MHP
and Idith Schaham, LLB, MA*

The Ramat Gan Model is based on a team of mental health professionals and child specialists employed by the municipality, along with family lawyers and

financial advisors being paid on a sliding scale by the families. The population is characterized by low to medium socio-economic backgrounds in various types of family conflicts. Presenters will share their experiences in developing the first public sector Collaborative Divorce Center in Israel.

35. USING RESEARCH TO REFLECT ON THE CURRENT STATE OF COLLABORATIVE PRACTICE & LINK COLLABORATIVE COMMUNITIES (GENERAL INTEREST)

with Gay G. Cox, JD; Nancy Fishman, Ph.D.; Connie Healey, B.Comm, LLB; Gaylene A. Stingl, MST, CPA, CVA; Richard F. Lazur, Psy.D.; Nancy Williger, MSW, Ph.D. and Linda K. Wray, JD

This workshop will focus on new, exciting Collaborative Practice research findings including: factors contributing to and features of very difficult cases; differences between cases with one, two or three mental health professionals and between cases with or without a child specialist; and differences between cases with or without a financial professional.

36. YOUR BRAIN IN CONFLICT: THE NEUROBIOLOGY OF DECISION-MAKING (GENERAL INTEREST)

with Allison J. Bell, Psy.D.

Contrary to centuries of thinking, recent advances in neuroscience tell us that emotions have much to do with rational thought. Pioneering neuroscientist, Antonio Damasio, has discovered that the neural circuits responsible for our feelings are also critical for healthy decision-making. This workshop will explore recent research on emotions and the brain, and help participants gain a greater understanding of how the brains of clients and professionals can get hijacked in even the most thoughtful Collaborative conflict resolution process.

37. HUDSON VALLEY ROADMAP: KEEPING THE PARTIES & TEAM ON THE ROAD TOWARDS A SUCCESSFUL CONCLUSION (GENERAL INTEREST)

with Kathryn S. Lazar, JD; Mark Bass, JD and Micki McWade, MSW

Utilizing “The Roadmap”, a step by step checklist for clients and professionals, keeps forward momentum and insures that the clients have a sense of accomplishment throughout the process. This program will present methods for developing a roadmap appropriate for your community and using it with your clients.

38. DOCTORS DO IT—WHY DON'T LAWYERS; INFORMED CONSENT & COLLABORATIVE PRACTICE (GENERAL INTEREST)

with Bruce E. Avery, JD and Karen Robbins, JD

Collaborative Practice seems to have stirred up a lot of interest in the role of informed consent in a client's decision of whether or not to undertake their case collaboratively. This raises the broader question of whether such consent is required whenever a lawyer takes on a case, regardless of the dispute resolution process chosen, and the level of ethical requirements involved in insuring that a client makes an informed decision concerning process.

39. TODAY'S ECONOMY: HOW IT HAS CHANGED COLLABORATIVE DIVORCE (GENERAL INTEREST)

with Bob Burger, CFP®, CDFIA™

Negative equity, debt and limited savings are typical scenarios faced by today's divorcing couples. We will discuss how this scenario affects the team members in a Collaborative Divorce and offer suggestions for making this process affordable, given today's financial reality, without sacrificing quality.

40. LESBIAN & GAY FAMILY AGREEMENTS: THE VALUE OF COLLABORATIVE SOLUTIONS (GENERAL INTEREST)

with Haema Sundram, Solicitor; James Carroll, LLB, Solicitor and David Allison, Solicitor

The legal and financial regulation of LGBT relationships is a modern and developing phenomenon. This seminar explores the suitability and the challenges of utilizing the Collaborative process in determining parental and financial agreements for LGBT families and relationships, particularly where there are incompatible or no state, legal or contractual rights and responsibilities.

41. HOW WE FIGHT—JOHN GOTTMAN'S LESSONS FOR COLLABORATIVE PROFESSIONALS (GENERAL INTEREST)

with Joseph Shaub, JD

John Gottman, Ph.D. has studied intimate couples in conflict for more than 30 years. While his findings are primarily utilized in marital therapy, these observations are equally salient for professionals assisting individuals who are dissolving their marriages. Subjects addressed include the universal features of intimate conflict and skills for mediating such conflict.

42. 8 WAYS TO BUILD BETTER COLLABORATIVE TEAMS (GENERAL INTEREST)

with J. Max August, MA, MFT and Matthew Long, JD

A new way to look at Collaborative Practice development—in this workshop we'll look at eight factors that are indicators of Collaborative team success. We'll introduce the four "Parker Team Player Styles" and discuss how these styles contribute to team dynamics that affect the team's development of these eight factors.

43. THINKING OUTSIDE THE BOX—TOOLS & CREATIVE SOLUTIONS FOR COLLABORATIVE CASES (GENERAL INTEREST)

with Heidi H. Stewart, JD and Barbara Ann Davis, JD

This workshop offers practical tools for getting unstuck, drawing from diverse sources (Qi Gong, Edukinesthetics, guided imagery) and encourages thinking about alternate ways of resolving sticky issues in Collaborative cases. Expect hands on practice with creative thinking exercises and group work to develop creative outcomes to tough family law scenarios.

NO-TECH CHAT ROOM AND BRUNCH

11:00AM–NOON

Back by popular demand, we are pleased to bring you the No-Tech Chat Room for its second year at the IACP Forum! We have learned that some of our best thinking is that which emerges in dialogue with our Collaborative colleagues. Come join us for Sunday Brunch and an hour of lively conversation with others who share your special interest.

Pick from one of the topics on the registration form, or suggest your own. Each table will have an assigned facilitator. Please indicate on the registration form if you are interested in facilitating the discussion at your table. After the Forum, questions from each of the discussion groups will be posted on the IACP LinkedIn Group so that you can stay in touch and keep sharing.

GENERAL REGISTRATION INFORMATION

SAVE A STAMP! REGISTER ONLINE

You can easily register for the Forum online at www.collaborativepractice.com.

Mailing or faxing the enclosed registration form and payment is also acceptable. If you have any questions, or need assistance, please call us at 602.953.8460.

SOME REMINDERS FOR REGISTRATION

Please note that preference for Pre-Forum Institutes is given to those who have registered for the Forum. If space is available after October 1, 2011, you will be notified and IACP staff will help you register for your selected Pre-Forum Institute(s), based upon availability.

If you are unable to attend the Forum, but would like to attend the Pre-Forum Institute(s), please email Melissa Lanouette at melissa@collaborativepractice.com to be placed on a waiting list for your top two choices for each Pre-Forum Institute day.

CONTINUING EDUCATION INFORMATION

This program may qualify for continuing education credits for attorneys, mental health and financial professionals. Total number of units earned will depend on the total number of sessions attended and whether the sessions attended are approved for continuing education credits. Certificates of Attendance will be available at the Registration Desk at the Forum.

FORUM SCHOLARSHIPS

The IACP has established a scholarship program for the 12th Annual Networking and Educational Forum in San Francisco. Forum scholarships include registration fees for the Forum. In general, Forum scholarship recipients are responsible for funding their own travel, lodging, meals and all other related expenses. However, some travel stipends will be rewarded. Anyone may apply for a scholarship. Preference for all scholarships is given to IACP members. Scholarship applications are available at www.collaborativepractice.com. Deadline for applications is July 31, 2011.

"TAKE ONE" TABLE INFORMATION

If you would like to bring materials to share with Forum participants, there will be a "Take One" Table available—a general information table at which you can put your own brochures, fliers, announcements and materials for Forum attendees to take. There is a \$100 fee, and the table will be accessible for the duration of the Forum. Space on the table is limited to the equivalent of one stack of 8.5" x 11" sheets.

Please Note: You are responsible for placing materials on the table, restocking and removing them at the end of the Forum. Please check the appropriate box on the Forum registration form.

IACP HOSPITALITY SUITE

IACP's Hospitality Suite will be open for informal networking and refreshments Friday and Saturday. Please wear your name badge. The Hospitality Suite location will be posted at the IACP Registration Desk.

IACP HOSPITALITY DESK

IACP's Hospitality Desk will open on Thursday morning. The Hospitality Desk will have information about the Dine-Around, as well as other questions you may have about San Francisco.

DINE-AROUND IN SAN FRANCISCO

For those of you arriving early, our Local Host Committee is planning a Dine-Around on Thursday evening. Reservations will be made in groups of 8-10 at restaurants in and around the city. If you are interested in participating in the Dine-Around, please check the appropriate box on the registration form. You may sign up for the restaurant of your choice at the Hospitality Desk on Thursday. Participants are responsible for food, beverage and any transportation costs.

SPECIAL MEETINGS

First-Time Forum Attendees

For First-Time Forum Attendees, the conference can sometimes feel overwhelming; there is much to see and do—and many colleagues to meet. We invite you to meet some seasoned pros to get some tips on navigating the schedule, begin networking and ensure that you get the most from your Forum experience.

Civil Practitioners

We invite all Civil Collaborative professionals to convene and address civil "elephant in the room" issues head on. We are gathering our clearest civil CP thinking, our highest energy and our deepest commitment to take a hard, honest look at differences between family, probate, employment and business disputes and how this influences the development of civil CP. Join us to engage, network and challenge each other at the highest level.

International Networking

(For Practitioners Outside of North America)

Forum attendees from outside of North America are invited to attend a special meeting and networking reception. This will provide us with an opportunity to welcome you to the United States and provide you with an opportunity to meet IACP leaders, learn about IACP initiatives outside North America and connect with one another.

General Information Continued on Page 27

FORUM REGISTRATION FORM

IACP 12TH ANNUAL NETWORKING AND EDUCATIONAL FORUM
OCT. 27-30, 2011 • SAN FRANCISCO • WESTIN ST. FRANCIS HOTEL

REGISTRATION DEADLINE IS OCT. 21, 2011. REGISTRATIONS THEREAFTER WILL BE ACCEPTED SUBJECT TO AVAILABILITY AND FEES MAY VARY.

Save a stamp! Register online at www.collaborativepractice.com

STEP 1 (Please type or print clearly)

FULL NAME: _____
 NAME ON BADGE: _____
 FIRM NAME: _____
 MAILING ADDRESS: _____

 CITY: _____
 STATE/PROVINCE: _____
 ZIP/POSTAL CODE: _____
 COUNTRY: _____
 EMAIL: _____
 PHONE: _____
 FAX: _____

THIS IS MY FIRST IACP FORUM

PROFESSION:

LEGAL MENTAL HEALTH
 FINANCIAL OTHER: _____

ARE YOU:

IACP MEMBER PRESENTER
 NON-MEMBER

PLEASE SPECIFY ANY DIETARY NEEDS:

VEGETARIAN KOSHER
 GLUTEN-FREE

MAY WE PUBLISH YOUR NAME AND CONTACT INFORMATION ON THE FORUM ATTENDANCE LIST?

YES NO

STEP 2 (Pre-Forum Institute Registration Rates and Selections)

PRE-FORUM INSTITUTE REGISTRATION INCLUDES LUNCH AND PRE-FORUM INSTITUTE MATERIALS.	EARLY BIRD RATES PAID BY 8/25/11	REGULAR RATES PAID AFTER 8/25/11
<p><i>Note: Preference for Pre-Forum Institutes is given to those who have registered for the Forum. If space is available after October 1, 2011, you will be notified and IACP staff will help you register for your selected Pre-Forum Institute(s), based upon availability.</i></p> <p><i>If you are unable to attend the Forum, but would like to attend the Pre-Forum Institute(s), please email Melissa Lanouette at melissa@collaborativepractice.com to be placed on a waiting list for your top two choices for each Pre-Forum Institute day.</i></p>		
THURSDAY PRE-FORUM INSTITUTES		
IACP Member	<input type="checkbox"/> \$190	<input type="checkbox"/> \$210
Non-Member	<input type="checkbox"/> \$210	<input type="checkbox"/> \$235
FRIDAY PRE-FORUM INSTITUTES		
IACP Member	<input type="checkbox"/> \$190	<input type="checkbox"/> \$210
Non-Member	<input type="checkbox"/> \$210	<input type="checkbox"/> \$235
PRE-FORUM INSTITUTE REGISTRATION TOTAL:	\$ _____	\$ _____

(Please select only one Thursday Pre-Forum Institute below)

THURSDAY PRE-FORUM INSTITUTE 9:00AM-3:00PM

#1 PARADIGMS, PROTOCOLS AND PERSONALITIES: COLLABORATIVE PRACTICE AS A GROUP ACTIVITY

#2 TRAINERS' ROUNDTABLE

#3 DELVING INTO THE HEART OF CONFLICT: EXPLORING CONFLICT AS AN OPPORTUNITY FOR GROWTH

#4 UNDERSTANDING AND MEETING THE CHALLENGES OF COLLABORATIVE ADVOCACY

(Please select only one Friday Pre-Forum Institute below)

FRIDAY PRE-FORUM INSTITUTE 9:00AM-3:00PM

#5 WHO'S ON FIRST—TAKING A FRESH LOOK AT THE DYNAMICS OF DECISION MAKING, MONEY, POWER, NARRATIVE AND LAW IN HIGHLY EFFECTIVE COLLABORATIVE PRACTICE

#6 BREAKTHROUGH! GETTING CLIENTS TO COLLABORATE

#7 WE AIN'T IN KANSAS ANYMORE: INTEGRATING THE TORNADO OF CREATIVITY AS WE PROGRESS DOWN COLLABORATIVE'S YELLOW BRICK ROAD

#8 THE INEVITABILITY OF CONFLICT: ADVANCED SKILLS FOR MANAGING CLIENT AND TEAM PROBLEMS

STEP 3 (Forum Registration Rates and Workshop Selections)

FORUM REGISTRATION INCLUDES OPENING NETWORKING RECEPTION; FRIDAY NIGHT PLENARY AND DESSERT RECEPTION; SATURDAY LUNCHEON; LIVE FROM THE FORUM—IT'S SATURDAY NIGHT! DINNER, ENTERTAINMENT AND DANCING; REFRESHMENT BREAKS; SUNDAY NO-TECH CHAT ROOM AND BRUNCH; EXHIBITS AND FORUM MATERIALS	EARLY BIRD RATES PAID BY 8/25/11	REGULAR RATES PAID AFTER 8/25/11
IACP Member	<input type="checkbox"/> \$505	<input type="checkbox"/> \$565
Non-Member	<input type="checkbox"/> \$605	<input type="checkbox"/> \$665
Presenter	<input type="checkbox"/> \$425	<input type="checkbox"/> \$425
Paid Professional Staff Person (e.g., legal assistant, practice group administrator)	<input type="checkbox"/> \$375	<input type="checkbox"/> \$375
Full-Time Student	<input type="checkbox"/> \$375	<input type="checkbox"/> \$375
OPTIONAL FORUM FEES		
Friday Night Dinner for Yourself PLEASE SPECIFY ANY DIETARY NEEDS SO THAT WE MAY SATISFY YOUR DINING REQUIREMENTS: <input type="checkbox"/> VEGETARIAN <input type="checkbox"/> KOSHER <input type="checkbox"/> GLUTEN-FREE	<input type="checkbox"/> \$75	<input type="checkbox"/> \$75
Reservation to bring materials to the "Take One" Table (See Page 23 for more details).	<input type="checkbox"/> \$100	<input type="checkbox"/> \$100
In addition to the included Forum Notebook and CD-R, I would also like to have my Forum materials on a USB Drive for an additional \$12.	<input type="checkbox"/> \$12	<input type="checkbox"/> \$12
FORUM GUEST FEES		
Guest Full Name: _____		
Guest Forum Registration (includes Friday Night Dinner and Dessert Reception; Saturday Luncheon; LIVE from the Forum—It's Saturday Night! dinner, entertainment and dancing; plenary sessions). Available only with Forum attendee.	<input type="checkbox"/> \$295	<input type="checkbox"/> \$345
Optional Dinners for Guest: FRIDAY NIGHT DINNER LIVE FROM THE FORUM—IT'S SATURDAY NIGHT! DINNER, ENTERTAINMENT AND DANCING PLEASE SPECIFY ANY DIETARY NEEDS FOR YOUR GUEST SO THAT WE MAY SATISFY HIS/HER DINING REQUIREMENTS: <input type="checkbox"/> VEGETARIAN <input type="checkbox"/> KOSHER <input type="checkbox"/> GLUTEN-FREE	<input type="checkbox"/> \$75 <input type="checkbox"/> \$85	<input type="checkbox"/> \$75 <input type="checkbox"/> \$85
FORUM REGISTRATION TOTAL:	\$ _____	\$ _____

(Please select <u>only one</u> workshop per time slot) SATURDAY WORKSHOPS	WORKSHOP NUMBER
WORKSHOPS 1–12 9:00AM–10:30AM (90 MINUTES)	_____
WORKSHOPS 13–21 2:00PM–5:15PM (3 HOURS) OR	OR _____
WORKSHOPS 22–26 2:00PM–3:30PM (90 MINUTES) WORKSHOPS 27–31 3:45PM–5:15PM (90 MINUTES)	_____ _____
(Please select <u>only one</u> workshop per time slot) SUNDAY WORKSHOPS	
WORKSHOPS 32–43 9:00AM–10:30AM (90 MINUTES)	_____

SUNDAY NO-TECH CHAT ROOM AND BRUNCH
(Who do you want to connect with?)
Please select only one topic below or suggest your own)

CIVIL PRACTITIONERS
 FINANCIAL PROFESSIONALS
 CHILD SPECIALISTS
 COLLABORATIVE TEAMS
 NEW AND EMERGING COMMUNITIES
 PRACTICE GROUP LEADERSHIP
 USING SOCIAL NETWORKING TOOLS
 YOUNG PROFESSIONALS
 DOMESTIC VIOLENCE IN COLLABORATIVE WORK
 MY SPECIAL INTEREST IS: _____

YES, I WANT TO BE A FACILITATOR ON SUNDAY FOR THE TOPIC I SELECTED ABOVE.

STEP 4 *(Please indicate which Forum events/included meals you will be attending)*

YES, I WILL ATTEND A DINE-AROUND THURSDAY EVENING (SEE PAGE 23 FOR MORE DETAILS).

IN ORDER TO AVOID NEEDLESS WASTE OF FOOD AND EXPENSE, PLEASE INDICATE WHICH OF THE INCLUDED MEALS YOU PLAN TO ATTEND, SO WE CAN PLACE ORDERS ACCORDINGLY.

YES, I WILL ATTEND ONE OF THE SPECIAL MEETINGS LISTED BELOW ON FRIDAY EVENING (SEE PAGE 23 FOR MORE DETAILS).

- FIRST-TIME FORUM ATTENDEES
 CIVIL PRACTITIONERS
 INTERNATIONAL NETWORKING (FOR PRACTITIONERS OUTSIDE OF NORTH AMERICA)

- SATURDAY IACP LUNCHEON
 LIVE FROM THE FORUM—IT'S SATURDAY NIGHT! DINNER
 SUNDAY NO-TECH CHAT ROOM AND BRUNCH

STEP 5 *(Please add totals from Step 2 and 3 to calculate the total payment amount)*

STEP 2 TOTAL (PRE-FORUM INSTITUTE REGISTRATION): \$ _____
 +
STEP 3 TOTAL (FORUM REGISTRATION): \$ _____
 =
TOTAL PAYMENT AMOUNT: \$ _____

STEP 6 *(Please indicate form of payment)*

CHECK ENCLOSED (U.S. CURRENCY ONLY)
PLEASE MAKE CHECKS PAYABLE TO
IACP (FEIN # 94-3323285)

PAYMENT BY CREDIT CARD
 VISA MASTERCARD

CREDIT CARD NUMBER:

EXP. DATE: _____ / _____ SEC. CODE: _____

CARDHOLDER SIGNATURE:

PLEASE MAIL FORM AND PAYMENT TO:
IACP Forum
 11811 N. Tatum Blvd., Suite 1000
 Phoenix, AZ 85028

OR FAX TO:
IACP at 602-953-8461

CANCELLATION POLICY:
 ALL REQUESTS FOR REFUNDS MUST
 BE MADE IN WRITING TO:

- MELISSA@COLLABORATIVEPRACTICE.COM
- OR FAXED TO IACP AT 602-953-8461

WRITTEN NOTICE OF CANCELLATION RECEIVED BEFORE SEPTEMBER 30, 2011 WILL BE ISSUED A FULL REFUND MINUS A \$75 ADMINISTRATIVE FEE. WRITTEN NOTICE OF CANCELLATION RECEIVED BETWEEN SEPTEMBER 30, 2011 AND OCTOBER 7, 2011 WILL HAVE A \$150 SERVICE AND MATERIALS FEE DEDUCTED AND THE BALANCE WILL BE REFUNDED. MATERIALS WILL BE MAILED TO YOU AFTER THE CONCLUSION OF THE CONFERENCE.

NO REFUNDS OR CREDITS WILL BE ISSUED FOR CANCELLATIONS RECEIVED AFTER OCTOBER 7, 2011.

PLEASE NOTE:
 FORUM WORKSHOP SEATING IS NOT GUARANTEED AND WILL BE FIRST-COME, FIRST-SERVED. YOUR SELECTIONS WILL ENSURE THAT SESSIONS WITH HIGHER REGISTRATION WILL BE SCHEDULED IN LARGER MEETING ROOMS.

■ GENERAL REGISTRATION INFORMATION (CONTINUED)

EXHIBITS AND IACP AUTHOR'S TABLE

Are you an IACP member who has authored a book? Would you like an opportunity to sell your book at the Forum? We are excited to announce a new program to allow you to do just that: the IACP Author's Table. Those who sign up will share an exhibit table conveniently placed with other exhibitors in the heart of all the Forum action. Please note: Authors will be responsible for staffing and stocking this table. Email Melissa Lanouette at melissa@collaborativepractice.com for more information and to sign up.

The exhibit area will be open during Forum hours. If you are interested in being an exhibitor, please contact Melissa Lanouette at 602-953-8460 or email melissa@collaborativepractice.com.

AUDIO RECORDING

Forum sessions will be recorded. CDs may be purchased at the audio recording booth near the exhibit area.

MEALS

The following meals are **included** in the registration fees:

Pre-Forum Institutes: Thursday and Friday lunch will be provided.

Forum: Dessert Reception on Friday, Saturday Luncheon, LIVE from the Forum—It's Saturday Night! dinner and Brunch at the Sunday No-Tech Chat Room.

The following is optional: Friday Night Dinner. You may sign up for this on the registration form.

Attention: In order to avoid needless waste of food and expense, please indicate on the registration form which of the included meals you plan to attend so we can place orders accordingly.

MEETING ATTIRE/WEATHER

Business Casual attire is suggested throughout the Forum. Average temperature in San Francisco in October: high 69°F; low 55°F.

HOTEL INFORMATION

The IACP 12th Annual Networking and Educational Forum will take place at the:

Westin St. Francis Hotel
335 Powell Street,
San Francisco, California 94102

Room rates are \$229 for single or double occupancy. To receive the discounted rate, reservations must be made by September 26, 2011 at 5pm Pacific Time and you must mention IACP. Reservations may be made by phone at (415) 397-7000 or online at:

www.starwoodmeeting.com/Book/Collaborativepractice

The Forum rates are available beginning three (3) days prior to the Forum date and continuing three (3) days following, based on availability of guest rooms. All guest room rates are quoted exclusive of applicable state and local taxes, currently 15.58%. Check in is at 3:00pm and check out is at 12:00pm.

Hotel cancellation policy: There will be no charge for cancellation if the hotel is notified by 6:00PM (Pacific time) on the day prior to arrival. For cancellations after that time, the forfeiture amount will be the equivalent of a one night stay.

HOTEL PARKING

Garage Parking is available on-site, with in and out privileges. Rates: \$50 + tax per night per car, \$57 + tax per night for oversized vehicles.

GROUND TRANSPORTATION

The Westin St. Francis is located 12 miles from the San Francisco International Airport and 15 miles from the Oakland International Airport. Both airports have public transportation including taxis and commuter trains.

DRIVING DIRECTIONS

From East: Take Route 580 and cross the Bay Bridge to the Fremont Street exit on the right. Turn left onto Howard Street, and proceed 4 blocks to 3rd Street. Go right on 3rd Street and cross Market Street. Turn left onto Geary Street until you cross Powell Street. The Westin St. Francis "carriage entrance" is located on Geary, a half block past Powell Street.

From San Francisco International Airport: Take Highway 101 North and exit at 4th Street. Exit right onto Bryant and continue 1 block and turn left onto 3rd Street. Cross the Market Street intersection and turn left onto Geary Street. The hotel is located just past Union Square, and the Westin St. Francis "carriage entrance" is located on Geary Street, a half block past Powell Street.

From the Golden Gate Bridge (North): Cross the bridge and exit at Lombard Street. Turn right onto Van Ness, and left onto Bush. Turn right onto Powell, then make another right onto Geary Street. The Westin St. Francis "carriage entrance" is right off of Geary Street.

SPECIAL ASSISTANCE

The Westin St. Francis facilities are in compliance with the requirements of the ADA. Accommodations for anyone requiring assistance are available. If you need special assistance, please contact Melissa Lanouette at melissa@collaborativepractice.com or 602-953-8460.

IF YOU'VE NEVER BEFORE ATTENDED AN IACP FORUM...

we hope you'll come this year! There is no better time and place to connect with the international Collaborative community, network with Collaborative colleagues, increase your knowledge and understanding of Collaborative Practice and become inspired.

SAVE A STAMP! REGISTER ONLINE AT WWW.COLLABORATIVEPRACTICE.COM

Hope to see
you in San Francisco!